



## Expression of Interest (EOI)

### Title of the Consultancy Services

Provision of Valuation Services to aBi for works, services or items under a service level agreement (SLA) /contract.

### aBi Company Requesting Procurement

aBi Development Ltd and aBi Finance Ltd

### Summary of Background and Main Objectives for the Procurement

The Agricultural Business Initiative Group is a social enterprise with the overall vision to contribute to 'a competitive and sustainable agriculture and agribusiness sector in Uganda in support of equitable wealth creation in Uganda'. The aBi Group consists of two companies Limited by Guarantee, aBi Development (formerly aBi Trust) and aBi Finance.

The focus of aBi Development is to increase agricultural production and value addition by extending matching grants and business development services (BDS) to agribusinesses, farmer organizations and intermediaries. The grants and BDS enhance planning and management, production and business infrastructure, and upstream and downstream market linkages of producers and agribusinesses. aBi Finance expands access to business finance for agricultural producers and agribusinesses by offering to Financial Institutions (FIs), financial incentives and infrastructure that make lending to the agricultural sector more attractive and less risky. Under the Financial Services Development (FSD) programme aBi Finance provides matching grants to FIs to build institutional capacity for enhancing the provision of financial services and increase outreach in rural areas.

Owing to the huge nature of transactions involving procurement of business development services and equipment for Implementing Partners, there is need for a firm to provide feedback on accuracy of cost, omissions in budgets, or overstated budgets, and provide Technical or Engineer's estimates. Also equipment reliability, specifications and operational costs. This is mainly for agricultural equipment used in value chains and other services e.g software installations.



## Goals and Objectives for the assignment

The overall objective of the valuation services and provision of technical estimates in various areas within the organization, including but not limited to property developments, procurements/disposals of capital equipment or assets and other related projects, works and supplies. This is in order to obtain an independent robust opinion and assess whether transactional costs reflect value for money. These Services shall be provided on a call basis under a service level agreement.

## Key experts and required expertise Team Leader and Associate Consultants

The Firm must demonstrate:

- i. At least 5 years of conducting related assignments
- ii. Relevant technical expertise in a range of technical areas e.g structural engineering, quantity surveying, financial analysis, asset valuation
- iii. Having URA tax clearance certificate
- iv. Have a reference of similar assignments done
- v. Must possess a professional certificate under the relevant umbrella body
- vi. Excellent written and oral English
- vii. Capacity to work within stipulated deadlines
- viii. Strong analytical and reporting skills

## Submission of EOI

Soft copy of EOI should be sent to [procurement@abi.co.ug](mailto:procurement@abi.co.ug) or a sealed hard copy clearly marked: "Expression of Interest to Valuation Services", delivered at the aBi offices, Umoja House 2nd floor, Plot 20 Nakasero Road, Kampala by 19<sup>th</sup> September 2019, before 12:00 pm.

## EOI Submission Format:

Please fill in the following template:

1.	<b>Cover letter:</b> Please outline your company profile indicating relevant sector experience, key competencies related to the assignment, and key qualified staff on proposed team:
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2.	<b>Bio summaries of key staff:</b>
(a)	<b>Quantitative surveyors:</b>
(b)	<b>Mechanical and Civil Engineers:</b>
3.	<b>CVs: detailed CVs below for the experts :</b>
4.	<b>Experience in similar assignment from reputable firms /companies with reference letters and recommendations. Attach relevant certifications.</b>
5	<b>Team's availability: please confirm availability of your team for the assignment</b>

**PLEASE NOTE:**

**Notification of applicants and Submission of Full Proposals:**

The results of the bid will be communicated to applicants not later than two weeks after the deadline for submission.

After the evaluation of EOIs successful finalists will be invited, as pre-qualified Suppliers, to take part in a Restricted Bidding process. Full TORS to be shared for submission of full proposals.