



## Expression of Interest (EOI)

### Title and Targeted Beneficiaries of the Consultancy Services

Comprehensive Study of the Impact of the aBi Clean Technology Fund.

### aBi Company Requesting Procurement

aBi Finance Ltd

### Summary of Background and Main Objectives for the Procurement

The Agricultural Business Initiative (aBi) was jointly founded by the Governments of Denmark and Uganda in 2010 as a social enterprise that channels development cooperation funding to agribusinesses and agricultural service providers in Uganda. It aims at building a competitive, profitable and sustainable agriculture and agribusiness sector in support of equitable wealth creation in Uganda. It currently comprises of aBi Development (formerly aBi Trust) and aBi Finance.

Since inception aBi has channeled development funding as matching grants and Business Development Services to agricultural producers and agribusinesses to enhance their management, production, productivity, value addition, income, profitability and employment. This was done for six VCs: coffee, cereals, pulses, oil seeds, horticulture and dairy. It also supported Financial Services for Agribusiness by providing liquidity, de-risking instruments and technical assistance to Financial Institutions.

aBi's current Business Plan 2019/23 aims at improved profitability, income and employment of Ugandan farmers and agribusinesses, to achieve the following results: *smallholder farmers' sustainable production, productivity and market integration increased; beneficiary agribusinesses overall business performance and sustainability improved; smallholder farmers and agribusiness access to serviceable financial services increased; and aBi's efficiency, effectiveness and sustainability enhanced.*

aBi Finance rolled out the Clean Technology Fund (CTF) in 2015 for the purpose of incentivizing investors and businesses to adopt clean technologies as an integral part of their business thus realize environmental and social benefits that contribute to sustainable development. The fund was also established to align with other efforts being made to respond to Climate Change, Green Growth and Climate Smart Agriculture opportunities as well as integrate aBi services through the offer of mixed instruments to agribusiness partners. To date, aBi through the Clean Technology Fund has disbursed 8 lines of credit worth US\$ 8.9bn to 7 partner institutions (5FIs and 2 SMEs) which has generated 7,712 new loan beneficiaries worth 21.5bn in initiatives like solar systems, bio gas, organic manure. Mulching, water harvesting systems and solar powered irrigation kits. These terms of reference seek to assess the impact of the clean technology fund on aBi and end beneficiaries.



### Specific Goals and Objectives for the assignment

The objective of the consultancy is to assess the Impact of the Clean Technology Fund by gaging if it met and continues to meet its objectives of;

- i. Providing Incentives to investors and businesses to demonstrate and adopt technologies for the above, as an integral part of their business;
- ii. Realizing environmental and social benefits that contribute to sustainable development;
- iii. Aligning with other efforts being made to respond to climate change and to green growth and climate smart agriculture opportunities
- iv. Integrating aBi services through the offer of mixed instruments to agribusiness partners;
- v. Sharing experiences and lessons learned in responding to climate change challenges and disseminate the same.

### Key experts and required expertise Team Leader and Associate Consultants

The Consultant;

- The consultant must be a specialist of international repute and authoritative in the field of sustainable development and impact assessment.
- At least 10 years of proven experience in evaluating green growth and low carbon emission initiatives and complex developments.
- The team leader has completed at least 5 large evaluations in smart agriculture initiatives;
- At least 10 years of proven experience in the SME lending and financial service delivery to agribusinesses and understanding of financial services product development; of which at least 5 in Sub-Saharan Africa;
- At least 10 years of proven experience in the agribusiness sector, of which at least 5 in smart agriculture with focus on low carbon emissions in sub Saharan Africa;
- Proven experience in designing and managing and evaluating qualitative and quantitative surveys;
- Proven skills in agriculture and financial policy analysis;
- Proven skills in documenting lessons and success stories;
- Excellent report writing and presentation skills;
- Ability to mobilise auxiliary staff and organise an evaluation in Uganda.
- Should have an understanding of Uganda's financial services sector
- Must have experience in assessing projects in climate change/ renewable energy/low carbon emissions in sub Saharan Africa.
- Must have knowledge of sustainable development impact assessment in areas of green growth.
- Must have knowledge of green growth strategy for Uganda



## Submission of EOI

Soft copy of EOI should be sent to [procurement@abi.co.ug](mailto:procurement@abi.co.ug) or a sealed hard copy clearly marked: "Expression of Interest to Clean Technology Fund", delivered at the aBi offices, Umoja House 2nd floor, Plot 20 Nakasero Road, Kampala by 19<sup>th</sup> September 2019, before 12:00 pm.

## EOI Submission Format:

Please fill in the following template:

1.	<b>Cover letter:</b> Please outline your company (or Individual) profile indicating relevant sector, experience, key competencies related to the assignment, and key qualified staff on proposed team:
2.	<b>Bio summaries of key staff:</b>
(a)	<b>Documentation Specialists:</b>
(b)	<b>Data analysis expert</b>
3.	<b>CVs: detailed CVs below for the experts :</b>
4.	<b>Experience in similar assignment from reputable firms /companies with reference letters and recommendations. Any Certification in the field of Clean Technology is an added advantage.</b>
5.	<b>Team's availability: please confirm availability of your team for the assignment</b>

## PLEASE NOTE:

### Notification of applicants and Submission of Full Proposals:

The results of the bid will be communicated to applicants not later than two weeks after the deadline for submission.

After the evaluation of EOIs successful finalists will be invited, as pre-qualified Suppliers, to take part in a Restricted Bidding process. Full TORS to be shared for submission of full proposals.